

#1 MISTAKE NEW MANAGERS MAKE



The *No. 1 classic mistake* almost every manager makes upon first being promoted?

They persist in doing their old job rather than the new one.

They hang onto every little task themselves. And the end result: *They eventually burn out.*

While this burnout is underway, the people who report to them *fail to grow* and eventually burn out and feel unmotivated, too.

How to solve the problem?

Delegate!

Not only is it *more efficient*, it also motivates the staff and allows them to grow and *reach their full potential*.

That, in turn, *boosts the overall performance* of the team. And makes the new manager look good.

One of the *misunderstandings* managers have about delegating is that by giving away authority to others, he or she is giving up control.

Quite the opposite occurs. In delegating, a manager must make certain that employees *apply the same criteria or reasoning* that manager would use to solve a problem and gain a solution.

In that sense, the manager *actually spreads his or her own control* throughout the department more effectively.

So *rather than losing control*, the manager steadily gains control, *earns the respect* of the people he or she manages, and ultimately *impresses the bosses* up the ladder.

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